#### CASE STUDY | Consulting for R&D financing



Iniciat

Leading consulting company for R&D financing prevents data breaches with Endpoint Protector DLP

# F. Iniciativas monitors and blocks unauthorized data transfers with Endpoint Protector 4



## The Challenge

PROFILE

Industry

Monitoring and blocking employee activity regarding data transfer.

### The Solution

**Endpoint Protector 4** 

### Why Endpoint Protector?

- Best match when it comes to features and price
- Device Control and Content Aware Protection in the same solution
- Increased granularity



## About F. Iniciativas

F. Iniciativas is the Spanish branch of F. Initiatives , which helps companies on financing their innovation by securing funding for their Research and Development (R&D) activities. This activity is done through the comprehensive management of grants and tax incentives.

Their success is based on an expert understanding of the R&D incentive programmes available in different countries, and of the complex legislation that surrounds them.

### The Challenge

F. Iniciativas works with their customers' highly sensitive data, involving R&D projects. Through their methodology they ensure security and confidentiality of information, among other benefits, so implementing Data Loss Prevention was a must for them.

Their challenge consisted in monitoring the employee activity regarding data transfer in a first phase. Then, according to the reports and employee's activity, they wanted to restrict certain data transfers. >>

"We opted for Endpoint Protector 4 DLP because it best fitted our requirements at a reasonable price. The Device Control and Content Aware Protection features were exactly what we needed."

> Daniel Gómez, IT Manager F. Iniciativas

#### The Solution

F. Iniciativas evaluated Endpoint Protector 4 Data Loss Prevention and chose to implement the Virtual Appliance due to the flexibility and easy scalability it provides. With a fast growth, they wanted to make sure that future company expansions would be easily supported by Endpoint Protector and no user can take sensitive data out of the company. The Data Loss Prevention project was a continuation of the ISO/IEC 27001 implementation, as part of their data security strategy.

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Endpoint Protector rating on a scale from 1 to 5 (one being "poor" and five being "excellent"), was 3.5 in average, with the highest points offered for features, granularity, availability of staff when calling or asking for assistance and prices. The IT Manager needed assistance at the beginning of the implementation to optimize the virtual appliance performance and he was satisfied with the Endpoint Protector Support Team intervention. As an Endpoint Protector customer since 2013, F. Iniciativas has constantly added more licenses to prevent data losses and thefts. F. Iniciativas can be seen as an example for other companies regarding DLP best practice.

#### About Endpoint Protector Security Solutions

Endpoint Protector 4 protects Windows, Mac and Linux computers against data loss, data theft and data leakage by monitoring and blocking file transfers to cloud services and applications like e-mail, Skype, web browsers and many others through Data Loss Prevention. The solution controls also portable storage devices like USB sticks, CDs/DVDs, HDDs, memory cards and others on Windows, Macs and Linux endpoints. It provides strong security policies, preventing users from taking unauthorized data outside the company.

Companies will stay productive while maintaining their most valuable data safe. Endpoint Protector makes work more convenient, secure and enjoyable with mobile and portable devices and is offering an excellent ROI.

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